



Annual Report for Fiscal Year of 2007 (Jan-Dec)

March 4, 2008

Japan CRO Association

2007 Organization of JCROA

Total Number of Members: 41 companies

{ Regular Member: 19 companies
Associate Member: 7 companies
Supporting Member: 15 companies

(Note)

*This report is collected from 40 of the above 41 companies concerning providing services on 1) Clinical development, 2) Medical Devices development, 3) Food & Supplement development, 4) SMO/CRC, 5) Pre-clinical, and 6) Others.

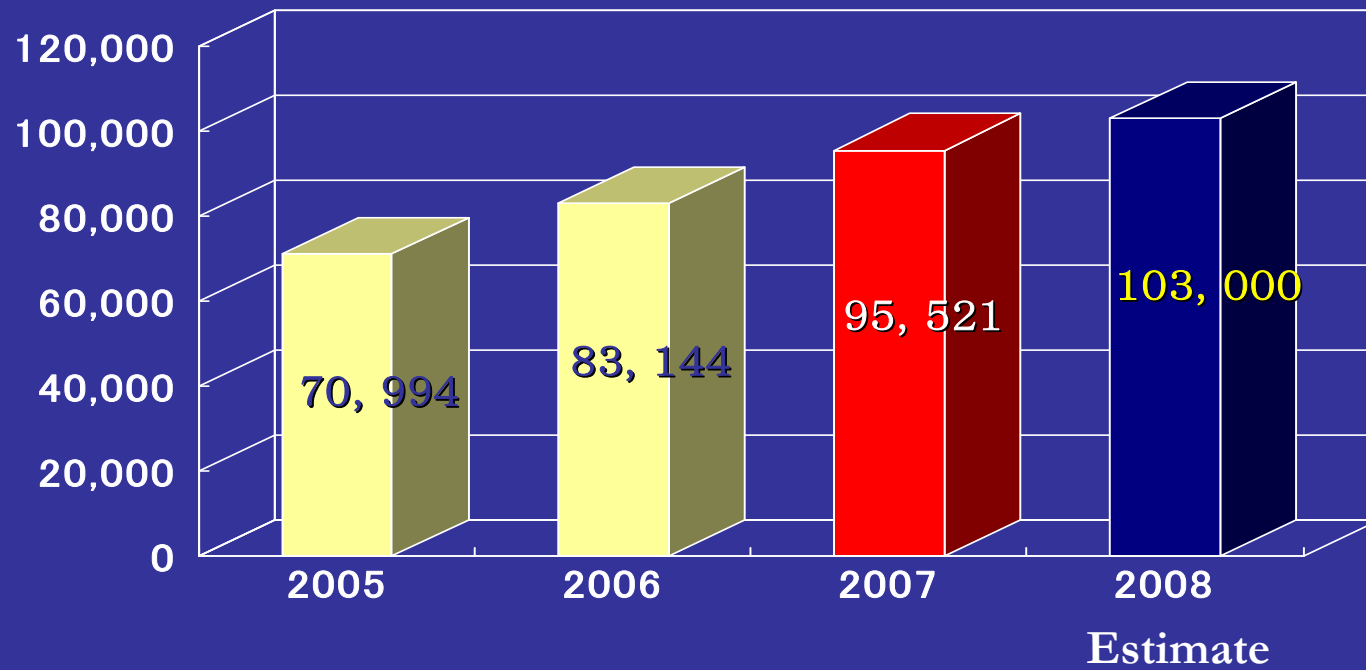
*In case any of the data is imperfect due to lack of information, the data is adjusted to the estimated data based on the average of the available information.

*Data of 32 affiliated companies^{##} of JCROA is available on Page 12.

^{##}) Affiliated Companies have capital relation with the JCROA members.

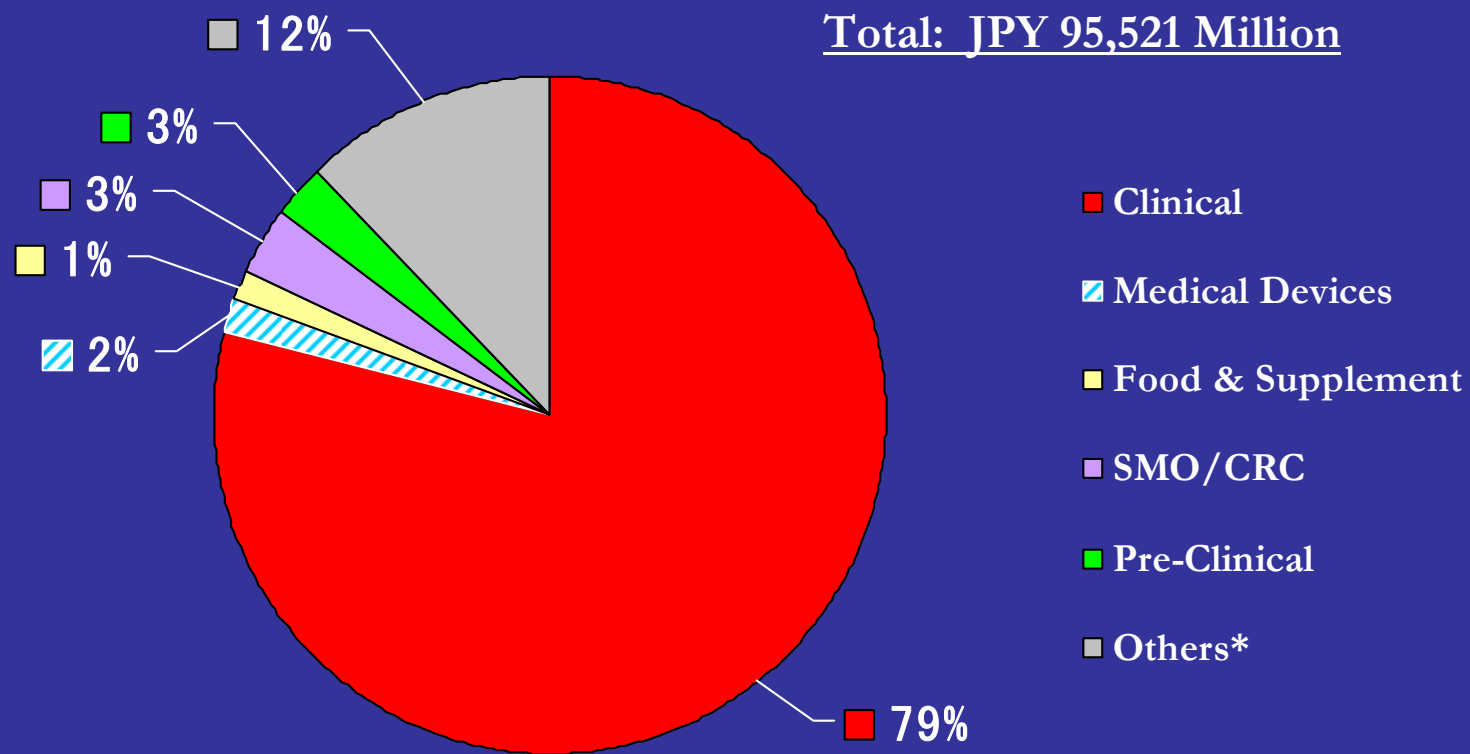
Movement of Sales Amount*

(JPY Million)



* Data of 34 companies in 2005. Data of 39 companies in 2006.

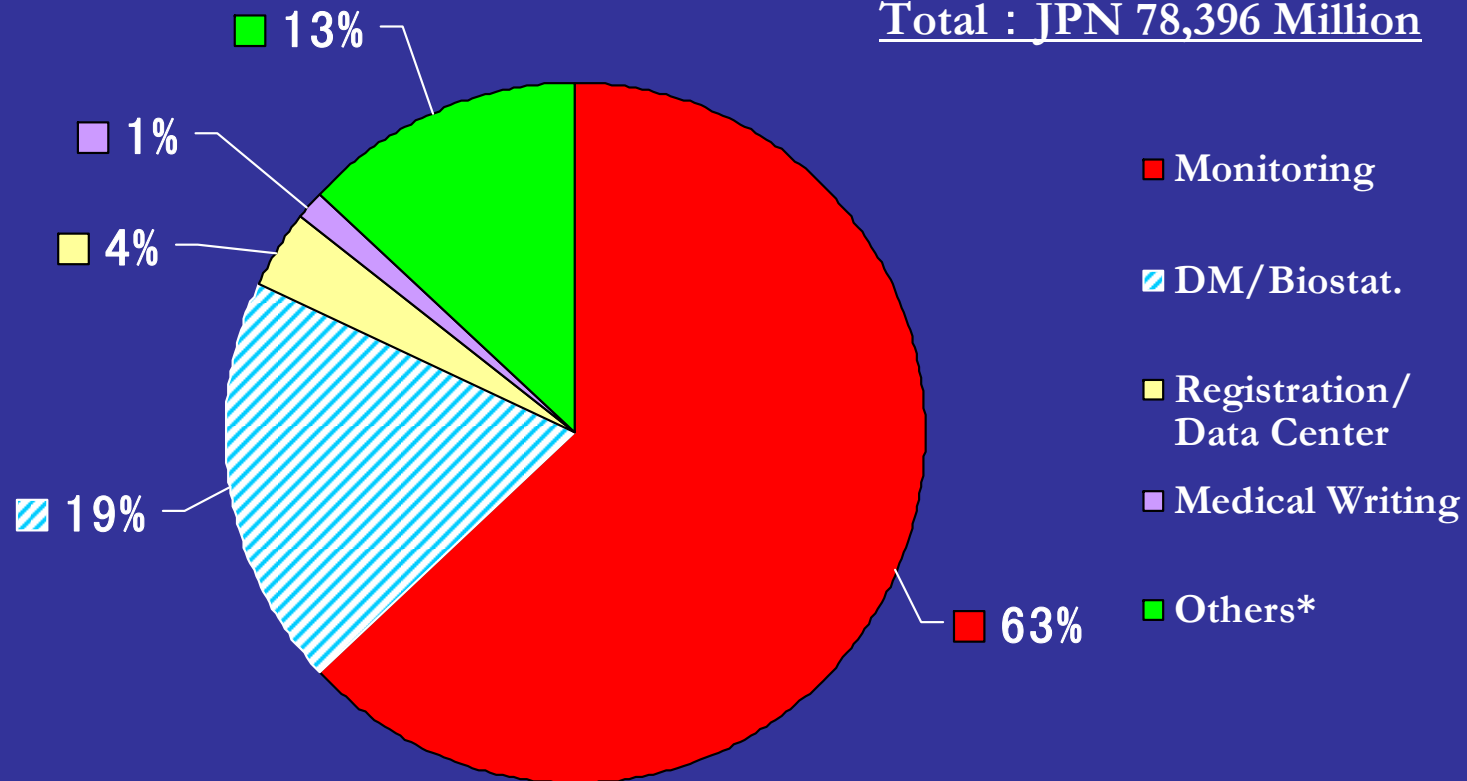
2007 Sales Breakdown by Fields



*Others: Medical exam. related to clinical trials, Temp agencies, System development for EDC and others, Bioequivalent studies, Academic investigation, and etc. (In Sales Amount Order)

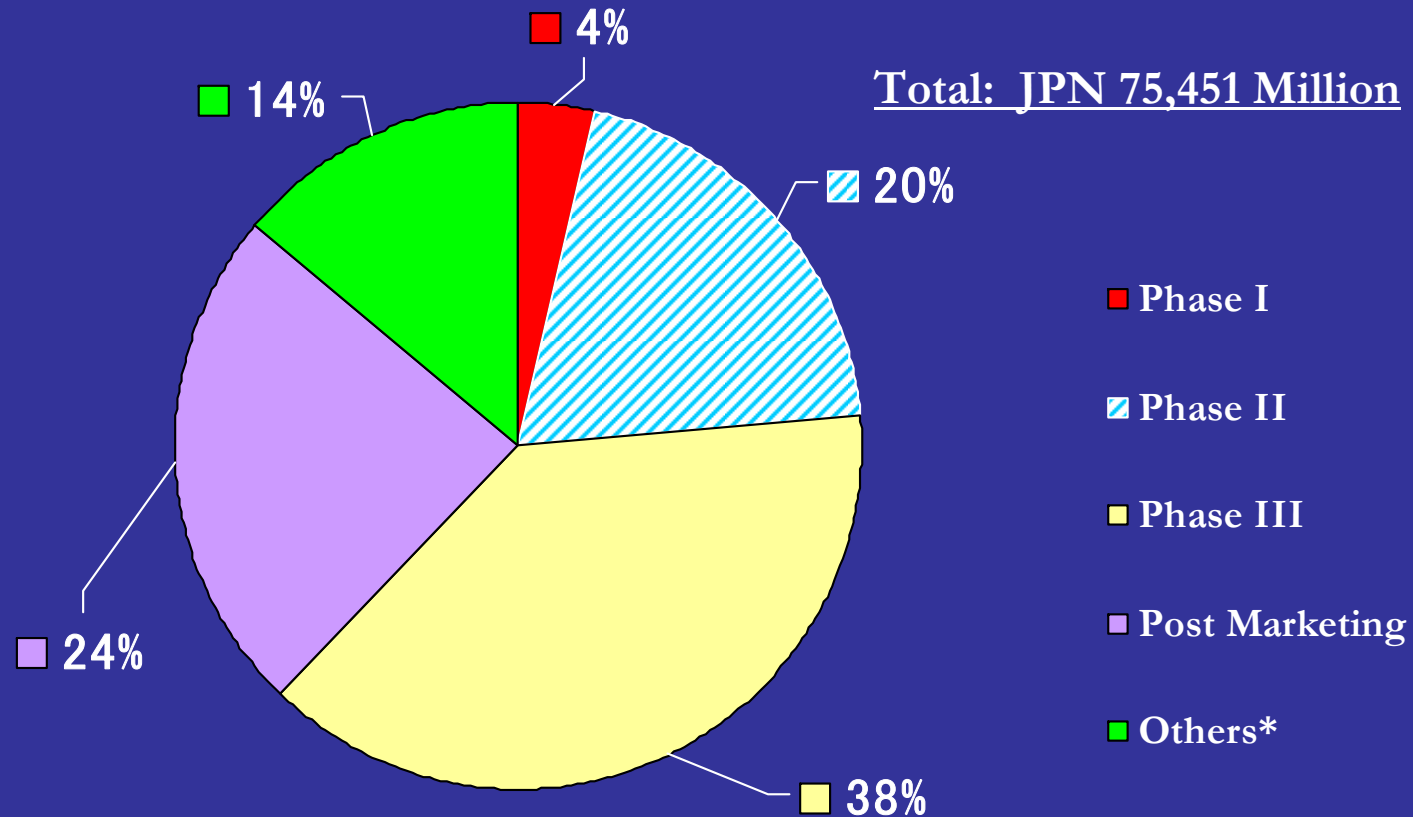
2007 Clinical/Devices/Food & Supplement Sales Breakdown by Services

Total : JPN 78,396 Million



*Others: Medical exam. related to clinical trials, Temp agencies, System development for EDC and others, Bioequivalent studies, Academic investigation, Medical Devices Development related, Food & Supplement Development related, and etc. (In Sales Amount Order)

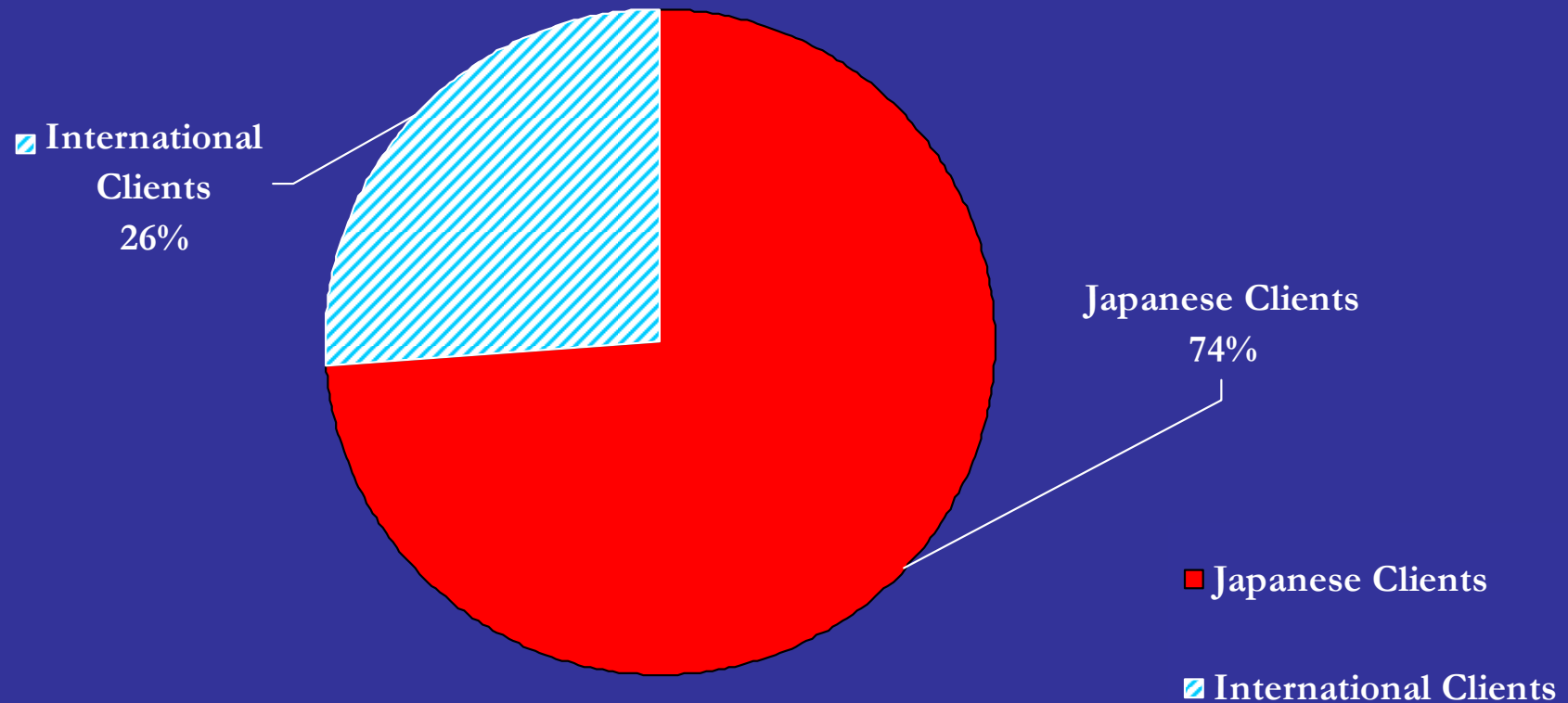
2007 Clinical Development Sales Breakdown by Phases



*Others: System development for EDC and others, Bioequivalent studies, Academic investigation, Training, Safety, Quality control, and etc. (In the number of Items Order)

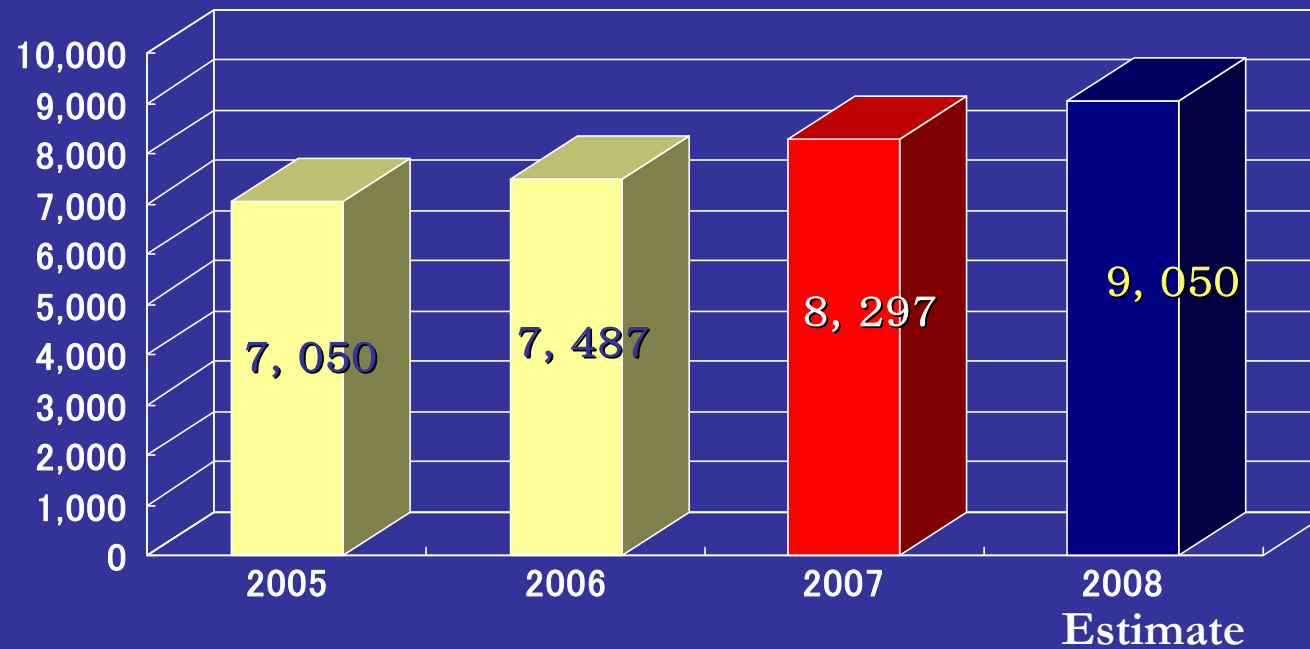
2007 Sales Breakdown by Clients

Total: JPY 95,521 Million



Movement of Number of Employees*

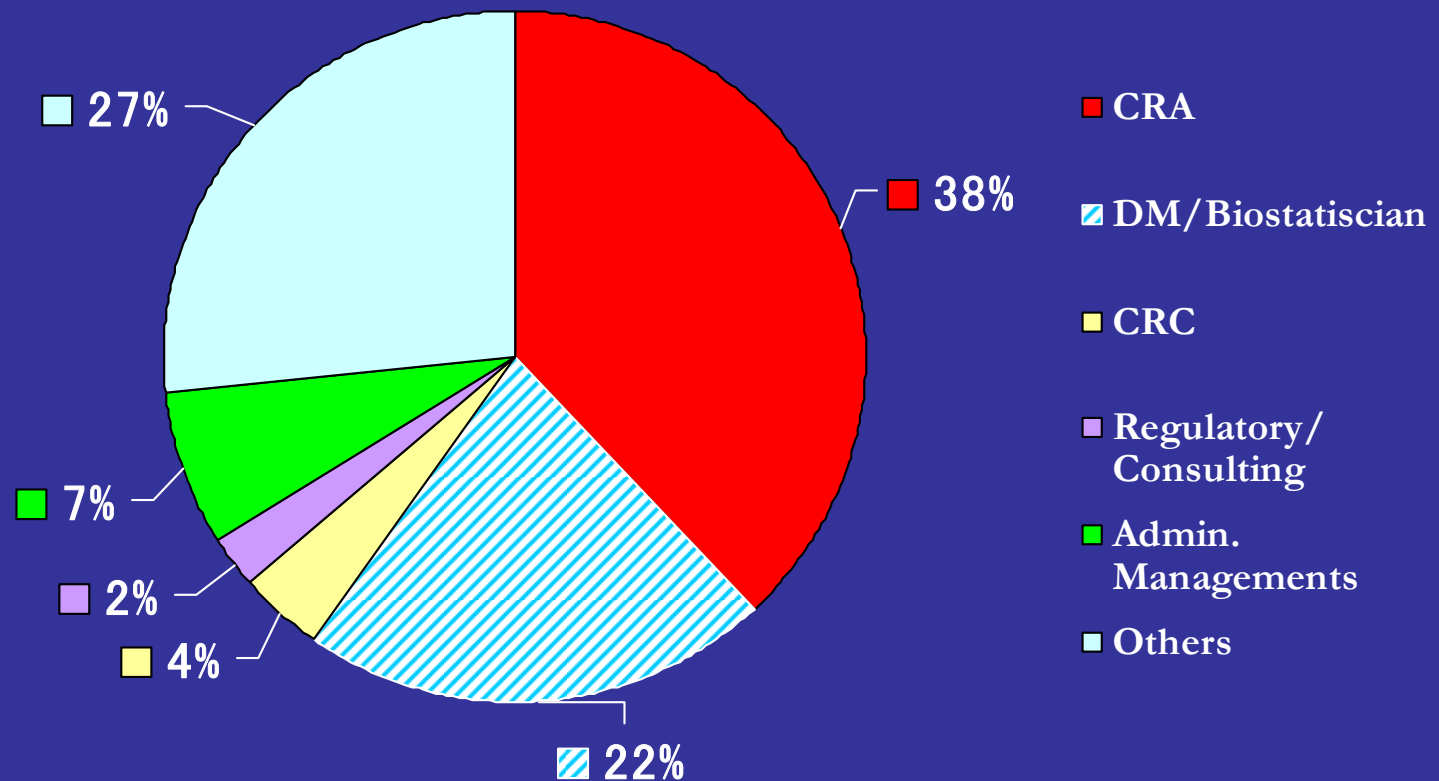
(# of Employees)



* Data of 34 companies in 2005. Data of 39 companies in 2006.

2007 Employees Breakdown by Services

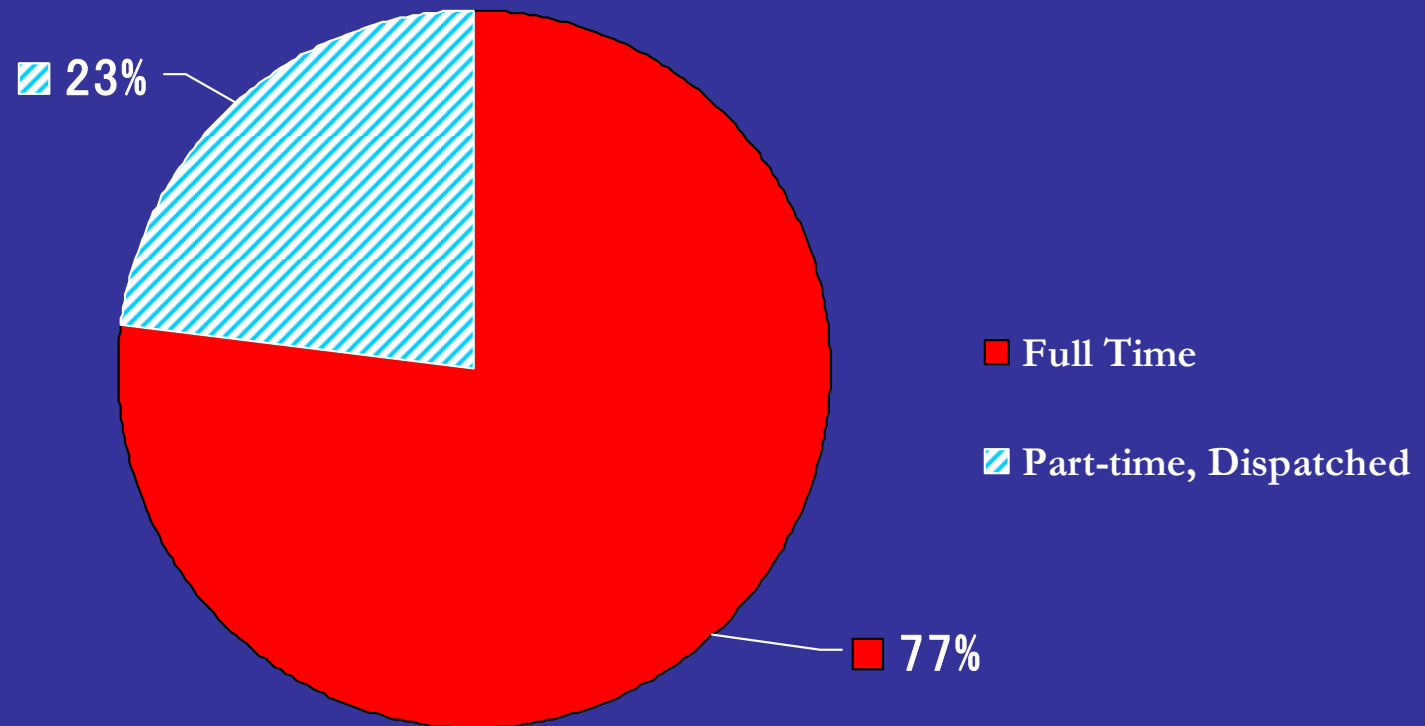
Total # of Employees: 8,297



*Others : Sales promotion, Assistance for CRAs, System/Database development, Medical exam. related to clinical trials, and etc.

Employment in 2007

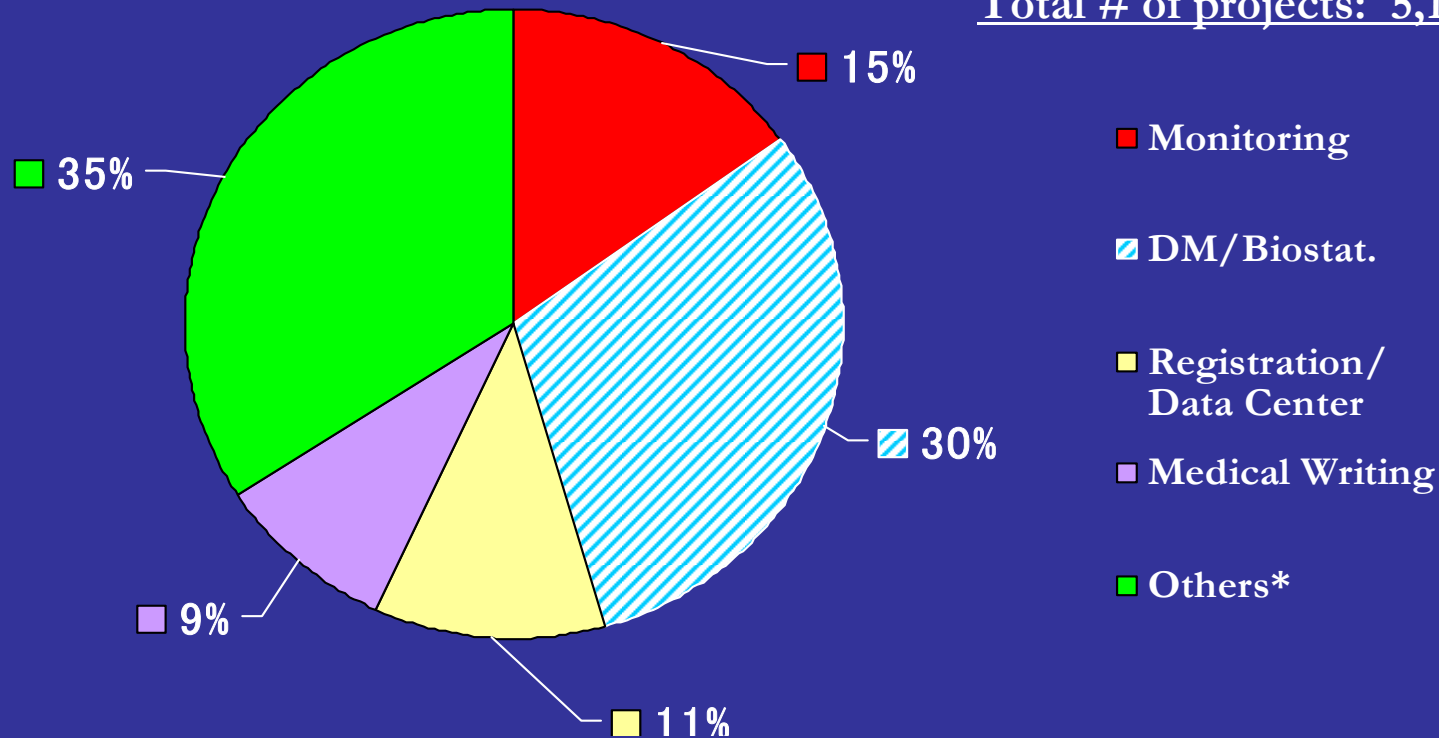
Total # of Employees: 8,297



2007 Clinical/Devices/Food & Supplement Breakdown of Outsourced Projects by Services

☆1 project = 1 service per protocol

Total # of projects: 5,136

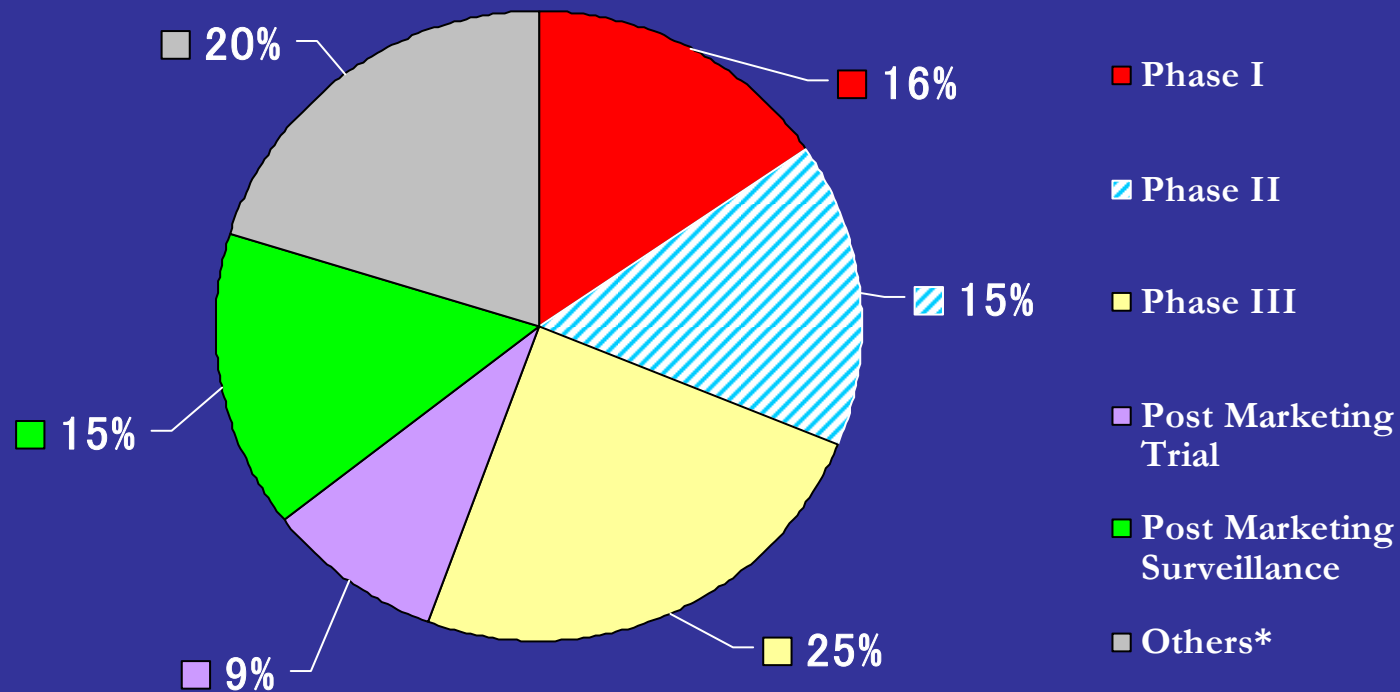


*Others : Medical exam. related to clinical trials, Temp agencies, Medical Devices Development related, System development for EDC and others, Bioequivalent studies, Food & Supplement Development related, Academic investigation, and etc. (In the Number of Items Order)

2007 Clinical Projects Breakdown by Services

☆ 1 project = 1 service per protocol

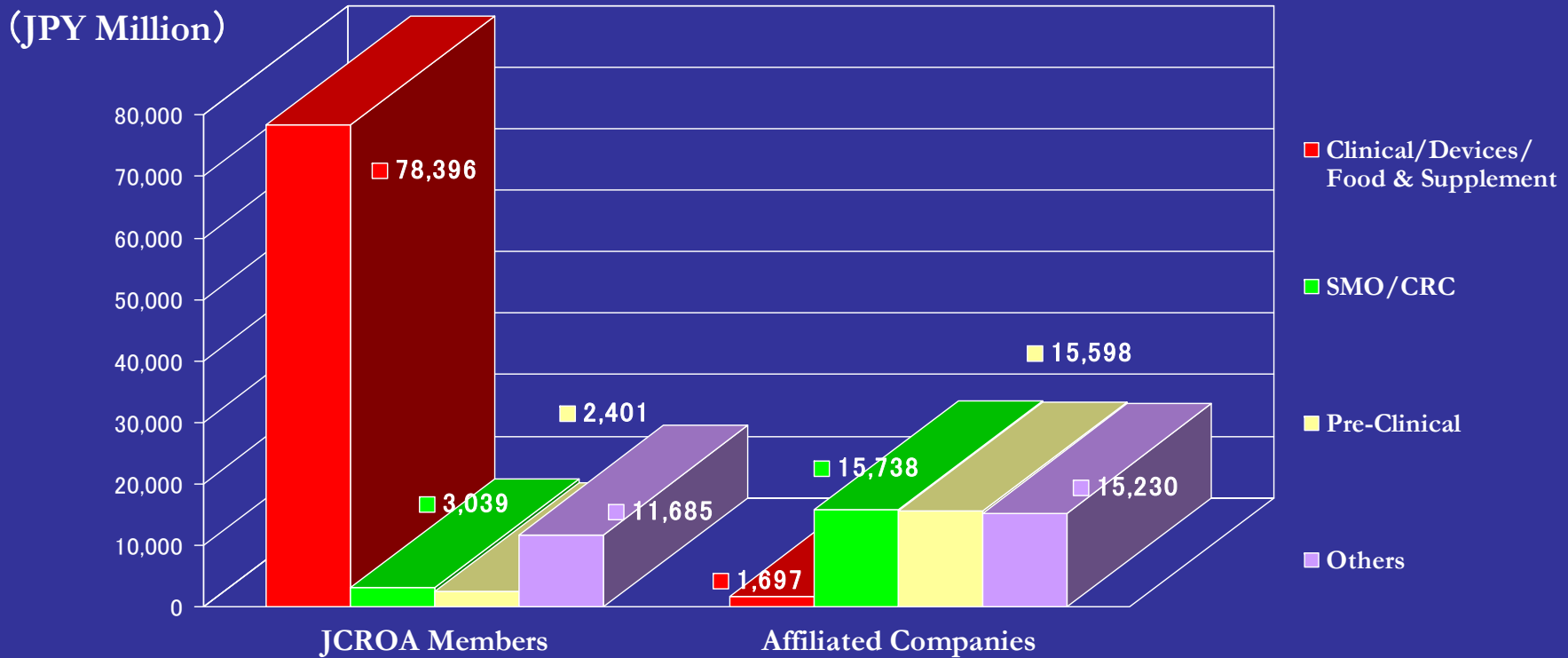
Total # of projects: 4,604



*Others: System development for EDC and others, Bioequivalent studies, Academic investigation, Training, Safety, Quality control, and etc. (In the number of Items Order)

2007 Sales and Employees

JCROA Members vs Affiliated Companies*



Sales: JPN 95,521 Million
(Total # of Employees: 8,297)

Sales: JPN 48,263 Million
(Total # of Employees: 3,578)

* Affiliated Companies: 32 companies who have capital relation with the JCROA Members